

EXCELLENCE IN SERVICE • EXCELLENCE IN DESIGN • EXCELLENCE IN BUILDING







△ Bartle & Gibson | 26,700 sq.ft.



△ NCC Development Warehouse | 9,000 + 7,500 + 9,000 sq.ft.

Metal Structure Concepts (MSC) supplies & installs pre-engineered steel buildings, ranging from 1,000 sq.ft. to 200,000 sq.ft, anywhere in BC, AB, SK + Northern Canada.

Our Family has been in the steel building industry since the 1960s.



# **Message from the Owner**



Steve Ivanitz

Since its inception in 2002, MSC has become renowned for an unequalled level of value-added service in the pre-engineered steel building industry across Western Canada and beyond.

A talented team of in-house designers that create innovative plans to suit any industry or building application, combined with our highly-trained preferred field workers that

carry out the installation to rigorous standards, guarantees a finished product that looks, performs and lasts exactly as intended.

Heading the operation is company founder, Steve Ivanitz, a thirdgeneration steel building expert whose father, Jim, and grandfather, Sam, started the family legacy in Saskatchewan in the 1960s. Backed by a devoted office staff, Steve oversees MSC's projects to ensure there is constant collaboration between designers, managers, preferred work crews, and you.

Where many competing companies simply sell pre-engineered steel building kits, MSC offers the complete package. With a proven track record and hundreds of buildings across Western Canada, we're with you every step of the way, from design to installation. That level of service, combined with our quality craftsmanship, is what sets us apart, and it's what our clients have come to expect.

From constructing a warehousing complex in Nunavut, to the 144-foot clear span facility for Kicking Horse Coffee in Invermere, to the numerous self-storage compounds across BC, MSC can handle any job in Western Canada.



### **Overview of Products & Services**

Here are six of the many building applications that are well suited to MSC's designs:



From welding shops to hangars to tire shops to boat storage, the types of design required for these buildings are as varied as the businesses themselves. MSC's design team will customize any pre-engineered steel building to match a client's needs.



This is where MSC's motto—Quality, Safety, Performance—is put to the test. Industrial buildings such as mill sites and oil and gas plants need to be constructed to the highest standards. Plus, MSC's preferred field crews are ticketed and safety certified to operate on almost any worksite.



Most steel building outfits don't possess the level of customization required to construct mini-storage compounds. For MSC-builders of more than 20 such mini-storage developments across BC-it's second nature. We even have a mini-storage development of our own, so we know which designs are most effective.



Businesses such as furniture and appliance companies need plenty of open space to show off their product. A pre-engineered steel building is the ideal venue to provide showroom ambiance.



Our designs offer the farm look with the structural integrity and longevity of steel. Barns, workshops and other agricultural outbuildings can often have a turnaround time of six weeks or less.



From hockey rinks and agri-plexes to riding arenas and other public buildings, MSC's competitive steel building prices and the product's innate durability mean municipalities and community groups get the best bang for their construction dollar with lower maintenance costs.

## **Top 5 Reasons to Hire MSC**

#### **A Big Team Behind You**

Our designers, managers, and preferred ground crews work in unison through each step of the process, seamlessly turning your chosen design into reality. We partner with a trio of reputable North American manufacturers, and we will choose the one that offers the best value and turnaround time for your project.



### **Safety and Training**

MSC's preferred installation crews go through a multi-staged training process. They are fully aware of our operating procedures and supported by our knowledgeable office staff throughout the process, eliminating any unnecessary downtime and delivering projects safely and on schedule. They exemplify teamwork and safety, with a track record of safely installing buildings all over Western Canada.



### 22 Years of Success & Experience

We have learned how to do it right! It starts with the fact that you can talk directly to the owner or project manager at any time. Follow that with our commitment to meet and exceed your expectations, and then wrap it in our reputation as an industry leader. You'll see how we will move mountains to get the job done.



#### Warranty

Most steel building companies offer a one-year warranty. At MSC, we go well beyond this by providing an industry-leading three-year custom in-house warranty on all our work.



#### **Customer Satisfaction**

We go above and beyond to meet our clients' needs. For example, in 2015, a project we completed in 2007– Fabricland in Terrace, BC-developed a small leak from dried-out caulking. We fixed the problem eight years later, well past the warranty period, at no extra cost to the client. A large percentage of our buildings come from word-of-mouth referrals. A happy client is our best advertising.



## Commercial PROJECT EXAMPLE

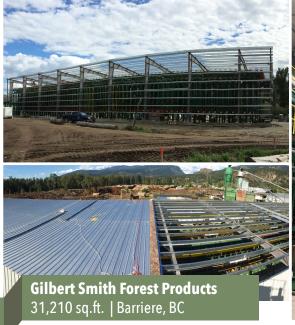
This build had to be beautiful – after all, pools and spas are beautiful!

First, MSC surveyed the restrictive grounds to understand its limitations and help inform the building design. Then, MSC had to strategically build it; the building would be situated tightly between other businesses.

All sides of the building have parapets – a barrier that is an extension of the wall at the edge of the roof. This unique design makes it appear that the building has a flat roof, but serves a greater purpose of preventing snow from sliding off.

"We decided to have MSC help us design & install our custom 6,453sq/ft building located in Kelowna, BC. We went with MSC because we wanted a company that would stand behind their work and their products that they sell. We definitely made the right choice. This project had a few hiccups because of the insulated panels delaminating. This was a factory defect. MSC not only took care of getting the insulated panels replaced, but they also installed them a second time at no charge to me. Talk about going above and beyond for their clients. The team at MSC work tirelessly with me, and our project manager to ensure the completed building met our expectations."

#### **▶** Gene Brown | Valley Pool & Spa







## Industrial PROJECT EXAMPLE

Gilbert Smith Forest Products approached MSC with a project plan and design already in place, and MSC worked closely with the owners and project managers to complete the build.

GSFP was in the process of installing equipment for the grade sort line, meaning that Metal Structure Concepts had to work around and with the varied on-site crews. In fact, to meet deadlines and support the other work that was simultaneously going on, MSC worked from both ends of the building at the same time.



"With this GSFP grade sort line project MSC faced a challenging task. They constructed a new building while we were simultaneously installing the equipment for the grade sort line. We interrupted the construction flow more than once to satisfy equipment requirements and asked them to work from both ends of the building at the same time to suit equipment deliveries. MSC delivered our finished building

on time, the crew was focused and positive to work with, and MSC met our quality expectations despite these challenges. Most of the time everyone was even still smiling! We would definitely consider MSC for any future building needs."

**I** Greg Smith | Gilbert Smith Forest Products

# Mini-Storage EXAMPLE

From rockpile to 50,000 sq.ft (and growing!), MSC has worked with the owners of this site to provide consultation, site-planning, and design; adding on buildings almost every year!

MSC helped craft the vision of the business and were able to recommend things that resulted in a superior commercial site as well as a successful build and build process. Growth was always an expectation, and the MSC team had to forecast what would be next and incorporate that information into what the current project required.



"MSC supplied & installed a multi-building package for us. MSC worked with us during the design process, and really helped us come up with a building design & layout that maximized the leasable square footage

on our property. Our experience working with MSC was very good!! They really care about the work that they do, and the customer service was excellent. Both the steel mini-storage buildings and the pre-engineered steel building were quality buildings, and were installed on time and on budget. We would have no hesitation in recommending MSC to anyone that is looking for a steel building. In fact, we are in the process of starting phase 2 and looking forward to working with the MSC team again."

**I** George Anderson and Dan Bayoff | Grohman Mini Storage Ltd









## Retail PROJECT EXAMPLE

With its stylish red accents, this building features custom parapets, angled entranceway, 12,000 sq/ft mezzanine and custom inset loading area. MSC collaborated with the store owner and architect for over a year perfecting every detail of the design.

Starting the build in December meant there was snow every two days. The site needed to be kept clear and lights were used to extend the shorter daylight hours. Logistically, it was a true challenge, but the time and personal investment meant that we would not stop until it was 100% done!

During our building project it was obvious that MSC management was extremely conscientious regarding the quality of workmanship, safety of their employees and adherence to the construction schedule. They worked closely with us to minimize cost overruns. We are very proud of our newest facility and the quality of the building makes a lasting first impression to all. Throughout the course of construction, many details were subjected to the usual litany of last minute changes. The patience, professionalism, speed and skill with which these items were handled was nothing short of amazing.



**Ben Kondola | Kondola's Furniture** 

### Farm PROJECT EXAMPLE

Metal Structure Concepts has relationships with three manufacturers which ensures that they are able to provide some of the lowest costs while still providing quality products.

The fruit growing season is a short season, and this project timeline was very aggressive. The shell needed to quickly be erected so that another technical team could build a controlled environment for product storage that met food standards. The MSC team was challenged during this particularly windy spring, but stepped up and persevered, completing the project with quality, within budget, and on time!



"We brought Metal Structure Concepts on to build the second phase of our fruit packing facility. They did an amazing job! The crew at MSC made this a fun project that was well planned and exceeded our expectations. I've already recommend them to a few people and we're looking forward to working with them again in our third phase."

Sunny Dhaliwal | Sunny Valley Fruit









# Community/Multi-purpose PROJECT EXAMPLE

MSC supplied and installed seven custom buildings to be used as Eco-Depots in Louis Creek, Clearwater, Pritchard and Lower Nicola. Low maintenance costs, wide-span design capabilities and durability of materials without sacrificing features or craftsmanship make steel buildings the ideal choice for any community or multi-purpose use building.

This project showcases MSC's ability to work with government agencies - following stringent process and procedures, and adapting to different general contractors with each build; starting from scratch with each project.

The TNRD purchased a total of seven large metal buildings from MSC in 2012 and 2013. MSC provided the design, supply and install of these seven steel buildings over 4 different sites. We were very satisfied with the final products and their service. Steve was great to work with and always very professional and pleasant in our dealings. I would recommend Steve and MSC for anyone considering a new metal building.



Tom McNeil | TNRD



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"MSC did a large addition for us to an existing auto body shop in Kamloops. MSC went above and beyond to ensure the site was correctly prepped and stayed in constant communication with the project manager to ensure proper concrete placement. Once the site was ready, their crews arrived promptly and performed without hassles. It was pleasure working with them and DW Builders would recommend MSC to anyone who is planning a project of this nature."

Doug Wittal | DW Builders



"MSC's crews arrived on schedule and did an outstanding job. The job was finished on time, on budget and the entire job site was left clean and ready for the next stage of our project. Safety was always the highest priority on site. Throughout the entire project, Steve was outstanding to work with. It is hard to find a contractor you can trust with your wallet. A huge thank you to Steve and his team for a job extremely well done!"

Michael W. O'Brien | Total Combustion Inc.

Contact us for a free estimate!

#258, 9-3151 Lakeshore Rd. Kelowna, BC, Canada V1W 3S9

E: info@mscsteel.com

T: 1-800-979-2993

www.mscsteel.com