



# METAL STRUCTURE CONCEPTS

EXCELLENCE IN SERVICE • EXCELLENCE IN DESIGN • EXCELLENCE IN BUILDING



△ Kicking Horse Coffee | 43,000 sq.ft.



△ Bartle & Gibson | 26,700 sq.ft.



△ NCC Development Warehouse | 9,000 + 7,500 + 9,000 sq.ft.

Metal Structure Concepts (MSC) supplies & installs pre-engineered steel buildings, ranging from 1,000 sq.ft. to 200,000 sq.ft, anywhere in BC, AB, SK + Northern Canada.

Our Family has been in the steel building industry since the 1960s.

# Message from the Owner



**Steve Ivanitz**

Since its inception in 2002, MSC has become renowned for an unequalled level of value-added service in the pre-engineered steel building industry across Western Canada and beyond.

A talented team of in-house designers that create innovative plans to suit any industry or building application, combined with our very own, highly trained field workers that

carry out the installation to rigorous standards, guarantees a finished product that looks, performs and lasts exactly as intended.

Heading the operation is company founder, Steve Ivanitz, a third-generation steel building expert whose father, Jim, and grandfather, Sam, started the family legacy in Saskatchewan in the 1960s.

Backed by a devoted office staff, Steve oversees MSC's projects to ensure there is constant collaboration between designers, managers, preferred work crews, and you.

Where many competing companies simply sell pre-engineered steel building kits, MSC offers the complete package. With a proven track record and hundreds of buildings across Western Canada, we're with you every step of the way, from design to installation. That level of service, combined with our quality craftsmanship, is what sets us apart, and it's what our clients have come to expect.

From constructing a warehousing complex in Nunavut, to the 144-foot clear span facility for Kicking Horse Coffee in Invermere, to the numerous self-storage compounds across BC, MSC can handle any job in Western Canada.



# Overview of Products & Services

Here are six of the many building applications that are well suited to MSC's designs:



## Commercial

From welding shops to hangars to tire shops to boat storage, the types of design required for these buildings are as varied as the businesses themselves. MSC's design team will customize any pre-engineered steel building to match a client's needs.



## Industrial

This is where MSC's motto—**Quality, Safety, Performance**—is put to the test. Industrial buildings such as mill sites and oil and gas plants need to be constructed to the highest standards. Plus, MSC's preferred field crews are ticketed and safety certified to operate on almost any worksite.



## Mini-Storage

Most steel building outfits don't possess the level of customization required to construct mini-storage compounds. For MSC—builders of more than 20 such mini-storage developments across BC—it's second nature. We even have a mini-storage development of our own, so we know which designs are most effective.



## Retail

Businesses such as furniture and appliance companies need plenty of open space to show off their product. A pre-engineered steel building is the ideal venue to provide showroom ambiance.



## Farm

Our designs offer the farm look with the structural integrity and longevity of steel. Barns, workshops and other agricultural outbuildings can often have a turnaround time of six weeks or less.



## Community/Multi-purpose

From hockey rinks and agri-plexes to riding arenas and other public buildings, MSC's competitive steel building prices and the product's innate durability mean municipalities and community groups get the best bang for their construction dollar with lower maintenance costs.

# Top 5 Reasons to Hire MSC

**1 Value at Every Step of the Process**  
Our designers, managers and preferred ground crews work in unison through each step of the process, seamlessly turning your chosen design into reality. Combined with our competitive pre-engineered steel building pricing and ability to tailor a design to suit any need, MSC is your proven choice for pre-engineered steel buildings.



**2 Safety and Training**  
MSC's preferred installation crews go through a multi-staged training process. They are fully aware of our operating procedures and supported by our knowledgeable office staff throughout the process, eliminating any unnecessary downtime and delivering projects safely and on schedule. They exemplify teamwork and safety, with a track record of safely installing buildings all over Western Canada.



**3 Preferred Partners**  
We partner with a trio of reputable North American manufacturers, and we will choose the one that offers the best value and turnaround time for your project.



**4 Warranty**  
Most steel building companies offer a one-year warranty. At MSC, we go well beyond this by providing an industry-leading three-year custom in-house warranty on all our work.



**5 Customer Satisfaction**  
We go above and beyond to meet our clients' needs. For example, in 2015, a project we completed in 2007– Fabricland in Terrace, BC–developed a small leak from dried-out caulking. We fixed the problem eight years later, well past the warranty period, at no extra cost to the client. A large percentage of our buildings come from word-of-mouth referrals. **A happy client is our best advertising.**



# Commercial PROJECT EXAMPLE

A beautiful new building for Valley Pool and Spa in Kelowna, B.C. MSC worked diligently with the owners through many design changes and ideas to nail down this design. A challenging work site with very little room to work, MSC's preferred crews persevered and have now provided yet another example of our customer service track record.

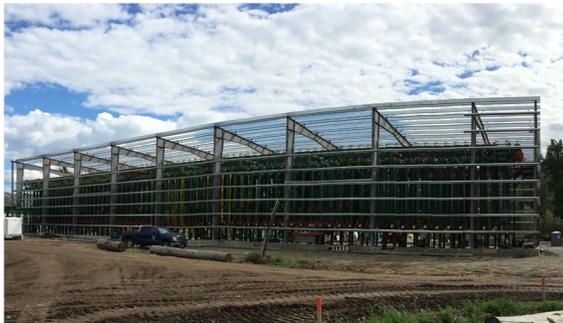


*"We decided to have MSC help us design & install our custom 6,453sq/ft building located in Kelowna, BC. We went with MSC because we wanted a company that would stand behind their work and their products that they sell. We definitely made the right choice. This project had a few hiccups because of the insulated panels delaminating. This was a factory defect. MSC not only took care of getting the insulated panels replaced, but they also installed them a second time at no charge to me. Talk about going above and beyond for their clients. The team at MSC work tirelessly with me, and our project manager to ensure the completed building met our expectations."*

▷ Gene Brown | Valley Pool & Spa



**Valley Pool & Spa**  
6,453 sq.ft. | Kelowna, BC



**Gilbert Smith Forest Products**  
31,210 sq.ft. | Barriere, BC



# Industrial PROJECT EXAMPLE

MSC was tasked with an aggressive timeline on this project, from estimating to installing this multi-building project. The MSC team rose to the occasion and completed this project on time and on budget! MSC takes pride in our ability to work closely with owners and projects managers to provide a level of service and attention to detail unmatched in the industry!



*"With this GSFP grade sort line project MSC faced a challenging task. They constructed a new building while we were simultaneously installing the equipment for the grade sort line. We interrupted the construction flow more than once to satisfy equipment requirements and asked them to work from both ends of the building at the same time to suit equipment deliveries. MSC delivered our finished building on time, the crew was focused and positive to work with, and MSC met our quality expectations despite these challenges. Most of the time everyone was even still smiling! We would definitely consider MSC for any future building needs."*

▷ Greg Smith | Gilbert Smith Forest Products

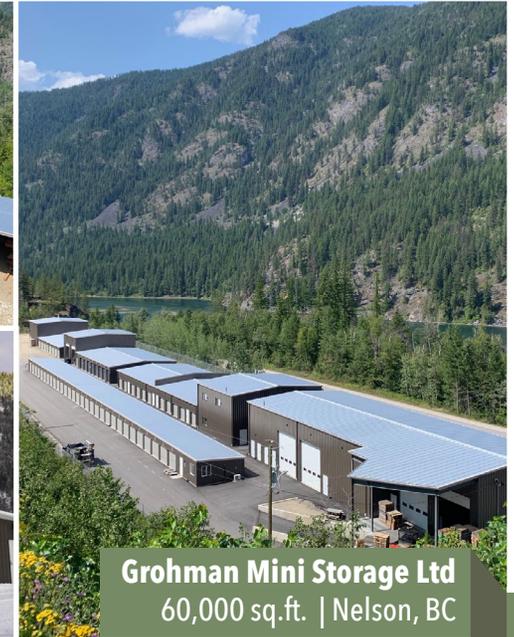
# Mini-Storage PROJECT EXAMPLE

MSC worked for many years designing the buildings and laying out this site with the owners. This 10-building package totals over 44,000 sq.ft, with another 16,000 sq.ft. due to be completed in 2021.



*"MSC supplied & installed a multi-building package for us. MSC worked with us during the design process, and really helped us come up with a building design & layout that maximized the leasable square footage on our property. Our experience working with MSC was very good!! They really care about the work that they do, and the customer service was excellent. Both the steel mini-storage buildings and the pre-engineered steel building were quality buildings, and were installed on time and on budget. We would have no hesitation in recommending MSC to anyone that is looking for a steel building. In fact, we are in the process of starting phase 2 and looking forward to working with the MSC team again."*

▶ George Anderson and Dan Bayoff | Grohman Mini Storage Ltd



**Grohman Mini Storage Ltd**  
60,000 sq.ft. | Nelson, BC



**Kondolas**  
30,624 sq.ft. | Terrace, BC

# Retail PROJECT EXAMPLE

If anyone ever thought that pre-engineered buildings are big, plain boxes, one look at our project in Terrace, Kondola's Furniture, would definitely change their mind. With its stylish red accents, this building features custom parapets, angled entranceway, 12,000 sq/ft mezzanine and custom inset loading area. It demonstrates the level of customization that can be achieved with pre-engineered steel construction. MSC collaborated with the storeowner and architect for over a year perfecting every detail of the design.

*During our building project it was obvious that MSC management was extremely conscientious regarding the quality of workmanship, safety of their employees and adherence to the construction schedule. They worked closely with us to minimize cost overruns. We are very proud of our newest facility and the quality of the building makes a lasting first impression to all. Throughout the course of construction, many details were subjected to the usual litany of last minute changes. The patience, professionalism, speed and skill with which these items were handled was nothing short of amazing.*



▶ Ben Kondola | Kondola's Furniture

## Farm PROJECT EXAMPLE

Challenged with a very aggressive timeline and an unusually windy spring, MSC's preferred professional crews stepped up and persevered, completing this project on time!

We are excited to see what the future holds for Sunny Valley Fruits, as they continue to grow their fruit packing facility.



*"We brought Metal Structure Concepts on to build the second phase of our fruit packing facility. They did an amazing job! The crew at MSC made this a fun project that was well planned and exceeded our expectations. I've already recommend them to a few people and we're looking forward to working with them again in our third phase."*

► Sunny Dhaliwal | Sunny Valley Fruit



**Sunny Valley Fruit**  
25,000 sq.ft. | Keremeos, BC



**Thompson-Nicola Regional District**  
49,600 sq.ft. | Barriere, BC



## Community/Multi-purpose PROJECT EXAMPLE

Over a two year period, MSC supplied and installed these seven custom buildings for the Thompson-Nicola Regional District and their prime contractors to be used as Eco-Depots in Louis Creek, Clearwater, Pritchard and Lower Nicola. MSC worked with the TNRD from the beginning of the design process through to completion on all four sites. Low maintenance costs, wide span design capabilities and durability of materials without sacrificing features or craftsmanship make steel buildings the ideal choice for any community or multi-purpose use building.

*The TNRD purchased a total of seven large metal buildings from MSC in 2012 and 2013. MSC provided the design, supply and install of these seven steel buildings over 4 different sites. We were very satisfied with the final products and their service. Steve was great to work with and always very professional and pleasant in our dealings. I would recommend Steve and MSC for anyone considering a new metal building.*



► Tom McNeil | TNRD



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“MSC did a large addition for us to an existing auto body shop in Kamloops. MSC went above and beyond to ensure the site was correctly prepped and stayed in constant communication with the project manager to ensure proper concrete placement. Once the site was ready, their crews arrived promptly and performed without hassles. It was a pleasure working with them and DW Builders would recommend MSC to anyone who is planning a project of this nature.”

▶ Doug Wittal | DW Builders



“MSC’s crews arrived on schedule and did an outstanding job. The job was finished on time, on budget and the entire job site was left clean and ready for the next stage of our project. Safety was always the highest priority on site. Throughout the entire project, Steve was outstanding to work with. It is hard to find a contractor you can trust with your wallet. A huge thank you to Steve and his team for a job extremely well done!”

▶ Michael W. O'Brien | Total Combustion Inc.

Contact us for a free estimate!

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